

**QUEEN'S UNIVERSITY**  
**DEPARTMENT OF ECONOMICS**  
**MIDTERM EXAMINATION**  
**Economics 390**

February 29, 2007

**Instructor:** John M. Hartwick

**Time Allowed:** 75 minutes.

**General Instructions:** Do I and Two others. (I is worth 40 marks and each other, 15).

- I
- (a) What is PROFIT for an extractive firm?
  - (b) What is the relationship between PROFIT and the market value of the extractive firm?
  - (c) In the basic Hotelling Model of the competitive extractive industry, each firm earns the same profit. Explain.
  - (d) The value of the current remaining stock  $S(t)$  in the basic competitive Hotelling model is not the sum of the values of all remaining firms. Explain.
- II What is NEUTRAL about a neutral tax? Explain in brief and illustrate.
- III When Miller and Upton test Hotelling theory of extraction with data for firms from the New York Stock Exchange, they handle the different qualities of reserves for different firms poorly. Explain.
- IV "Normal" extraction costs for many L.C. Gray firms in a competitive extractive industry will result in a market failure. Explain.



## PART B

Market value of the firm is equal to the discounted value of its future profits flows.

$$V(S_t) = \pi(q_t) + \left(\frac{1}{1+r}\right)^{t+1} \pi(q_{t+1}) + \dots + \left(\frac{1}{1+r}\right)^T \pi(q_T)$$

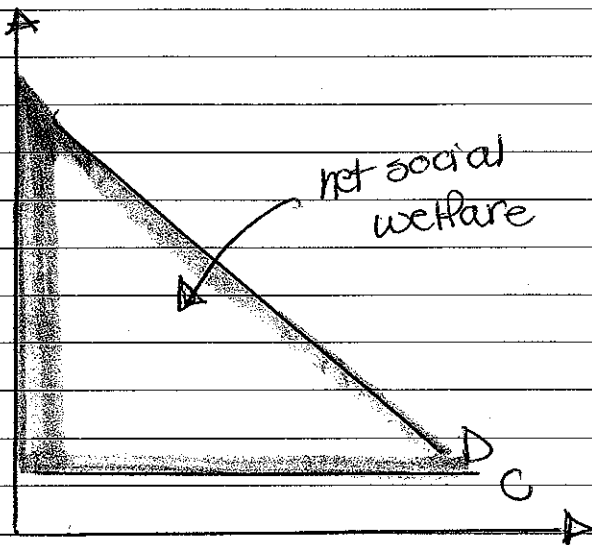
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Basically, ~~it is the value of the~~ the market value of the firm is equal to the value of the remaining stock left in the ground. The value of that remaining stock left in the ground is what can be earned from it - that is, the PV of ~~the~~ the future profits it can earn.

$$q_t + q_{t+1} + \dots + q_T = S_t$$

## PART C

Each firm earns the same profit in the basic Hotelling model of the industry in order for efficient extraction to occur.

At the industry level, extraction must follow the r% rule. What moves @ r% is rent, because the industry tries to maximize net social welfare.



$$\max W$$

$$\max B(Q_t) - cQ_t + \left(\frac{1}{1+r}\right)$$

$$[B(Q_{t+1}) - cQ_{t+1}] \dots$$

$$\left(\frac{1}{1+r}\right)^T [B(Q_T) - cQ_T]$$

r% rule is

$$B(Q_t) - cQ_t = \left(\frac{1}{1+r}\right) [B(Q_{t+1}) - cQ_{t+1}]$$

• This simplifies to  $P_t - c = \left(\frac{1}{1+r}\right) (P_{t+1} - c)$

Price - MC = rent, so rent moves @ r% for efficient extraction.

$$q_t = \frac{1}{\text{small}}$$

• For extraction to be efficient, each individual firm must be following L.C. Gray's model of extraction for the firm.

That is

$$MP_1 = \left(\frac{1}{1+r}\right) MP_2$$

for any 2 consecutive periods.

• What happens in the industry model is that, because  $p$  is not constant,  $p_t - c$  will be different in different periods.

• Thus, the firm will want to pick the period where  $p_t - c$  is the greatest.

• However,  $p_t$  is dependent on  $Q_t$ , since we have a demand schedule for the industry.

• Thus,  $p_t$  will adjust based on how much  $Q_t$  is put in that period.

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/ 10  
• In essence, firm profits will have to be the same in each period if rent is moving @  $r\%$ , because then the firm's will be indifferent between each period.

• If you extract early,  $\pi_t$  will grow @  $r\%$ .

• If you extract late, when less is being extracted, price will be higher, but it won't have the opportunity to grow @  $r\%$ .

~~• Thus, this will make firms get the~~

• Thus, the demand schedule will make it such that firms earn the same profit, regardless of when they choose to extract. This will make the firm's indifference about when they extract

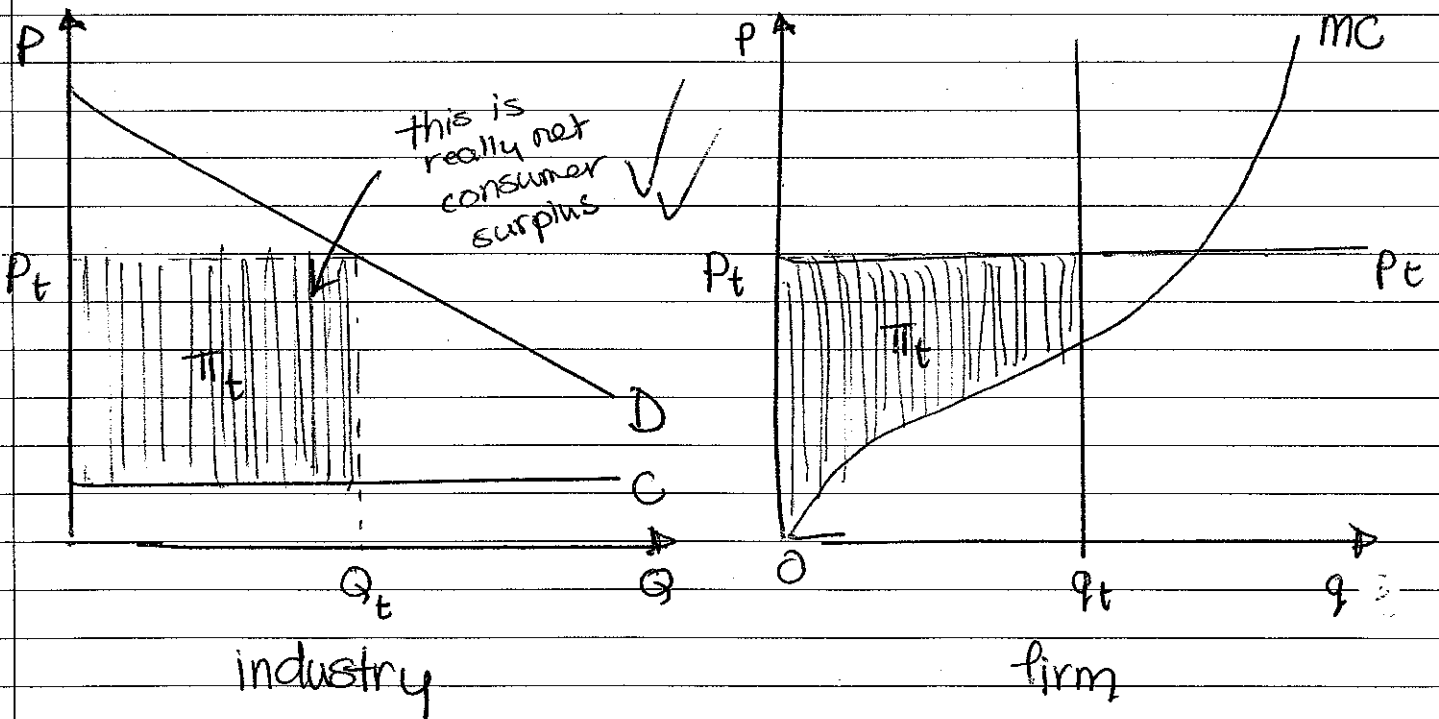
PART D

~~This is true. In the basic Hotelling model, not all firms will be extracting. Firms will remain, but will not necessarily be extracting.~~

$$V(S_t) = \pi(Q_t) + c(Q_t) + \dots$$

The firm & the industry face different cost functions, which affects the value of their profits. The value of the currently remaining stock in the competitive industry, as such, will differ from the value of the currently remaining firms, when their values are summed.

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/  
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$$\begin{aligned}
 V(S_t)_{\text{industry}} &= \pi_t + \left(\frac{1}{1+r}\right)^{t+1} \pi_{t+1} + \dots + \left(\frac{1}{1+r}\right)^T \pi_T \\
 &= (P_t \cdot Q_t - c Q_t) + \left(\frac{1}{1+r}\right)^{t+1} (P_{t+1} \cdot Q_{t+1} - c Q_{t+1})
 \end{aligned}$$

$$\dots \left(\frac{1}{1+r}\right)^T [p_T \cdot Q_T - c Q_T]$$

$$\cdot Q_T = \sum q_t$$

$$= p \sum q_t - c \sum q_t + \left(\frac{1}{1+r}\right)^{t+1} [p \sum q_{t+1} - c \sum q_{t+1}] \dots$$

- but price is a function of total industry extraction - so it changes - is not constant
- and <sup>cost</sup> is different as extraction changes.
  - increases as  $q_t \uparrow$

• sum of  $V(S_t)$  for  $q_t$ s

$$= \sum ([p q_t - c(q_t)] + \left(\frac{1}{1+r}\right)^{t+1} [p q_{t+1} - c(q_{t+1})] \dots_T$$

• these two things are simply not equal  
 • cost functions differ

$c \cdot Q_t$	vs.	$c(q_t)$
↑		↑
constant unit cost		increasing
as quantity rises		cost w. increasing quantity

Since we are sort of maximizing different things, - social welfare vs. profit - it would make sense that they don't come out as being the sum of one another.

Also, since the cost functions are different (I know - I did a really poor job of showing it), profit for the firm will come out differently, so you cannot have  $V(S_t) = \sum V(S_t^q)$ .

## QUESTION II

A neutral tax has <sup>factorial path</sup> no impact on the firm's profits. For the extractive firm, Samuelson taxation leads to neutral taxation on the profits of an extractive firm.

Samuelson taxation has 2 components.

① Must allow for economic depreciation

depletion in the value of the firm

$$D_t = V_t - V_{t+1} \quad \checkmark$$

② Must allow for bond interest payment deduction

must be able to deduct interest payments from your taxation.

$r$  goes to  $r(1-\tau)$

PR of profits  $\pi_t$

~~Net taxes~~

$$\pi_t + \left(\frac{1}{1+r}\right)^{t+1} \pi_{t+1} + \dots + \left(\frac{1}{1+r}\right)^T \pi_T$$

With a ~~tax~~ tax rate of  $\tau$ ,

$$\text{Tax} = \tau [\pi_t - D_t]$$

$$\text{Profit after tax} = (1-\tau) \pi(q_t) + \tau D_t \quad \checkmark$$

• so, PV of profits looks like

$$\text{PV of profits}_t = (1-\tau)\pi_t + \tau D_t + \left[ \frac{1}{1+r(1-\tau)} \right]^{t+1} [(1-\tau)\pi_{t+1} + \tau D_{t+1}] \\ \dots + \left[ \frac{1}{1+r(1-\tau)} \right]^T [(1-\tau)\pi_T + \tau D_T]$$

• however, this has no impact on the firm's decision to extract

$$\pi_t = \pi_t^{\uparrow}$$

• PV of profits is unchanged

• what happens is

$$\left( \frac{1}{1+r} \right) > \left( \frac{1}{1+r(1-\tau)} \right)$$

so, the ~~rate~~ discount rate is smaller

• means PV of profits in future goes up and profits end up being the same w. taxation

• with taxation, however, the firm will take longer to extract

$$r > r(1-\tau)$$

• when  $r \downarrow$ , we know that extraction slows

• however, profits are unchanged and so the value of the company is unchanged

• this leads to neutrality

• does not affect the firm's decision to produce

• furthermore, if we look @

$\frac{dV_t}{dt} \rightarrow$  we find that all the  $\tau$ 's cancel out

$\rightarrow$  no change

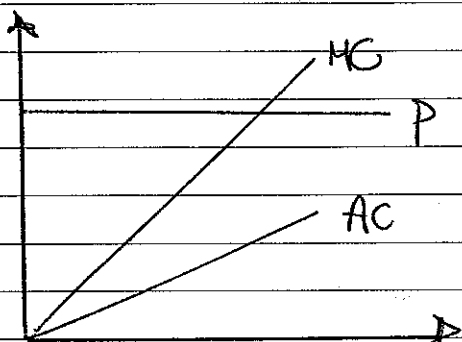
➤ ~~Neutral taxation, ideally, would not change the~~

Thus, taxation of extraction profits is neutral if Samuelson taxation (depletion allowance & deduction of interest payments) is used.

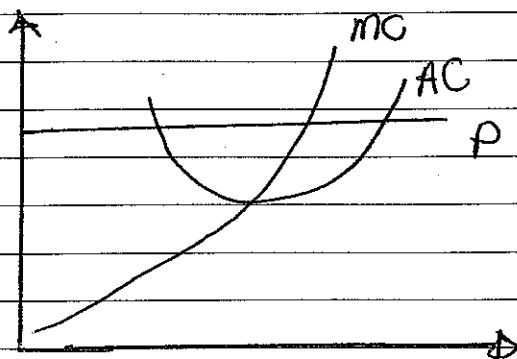
~~Samuelson~~

## PART IV

Normal extraction costs imply that  
MC cuts AC @ its minimum. ✓



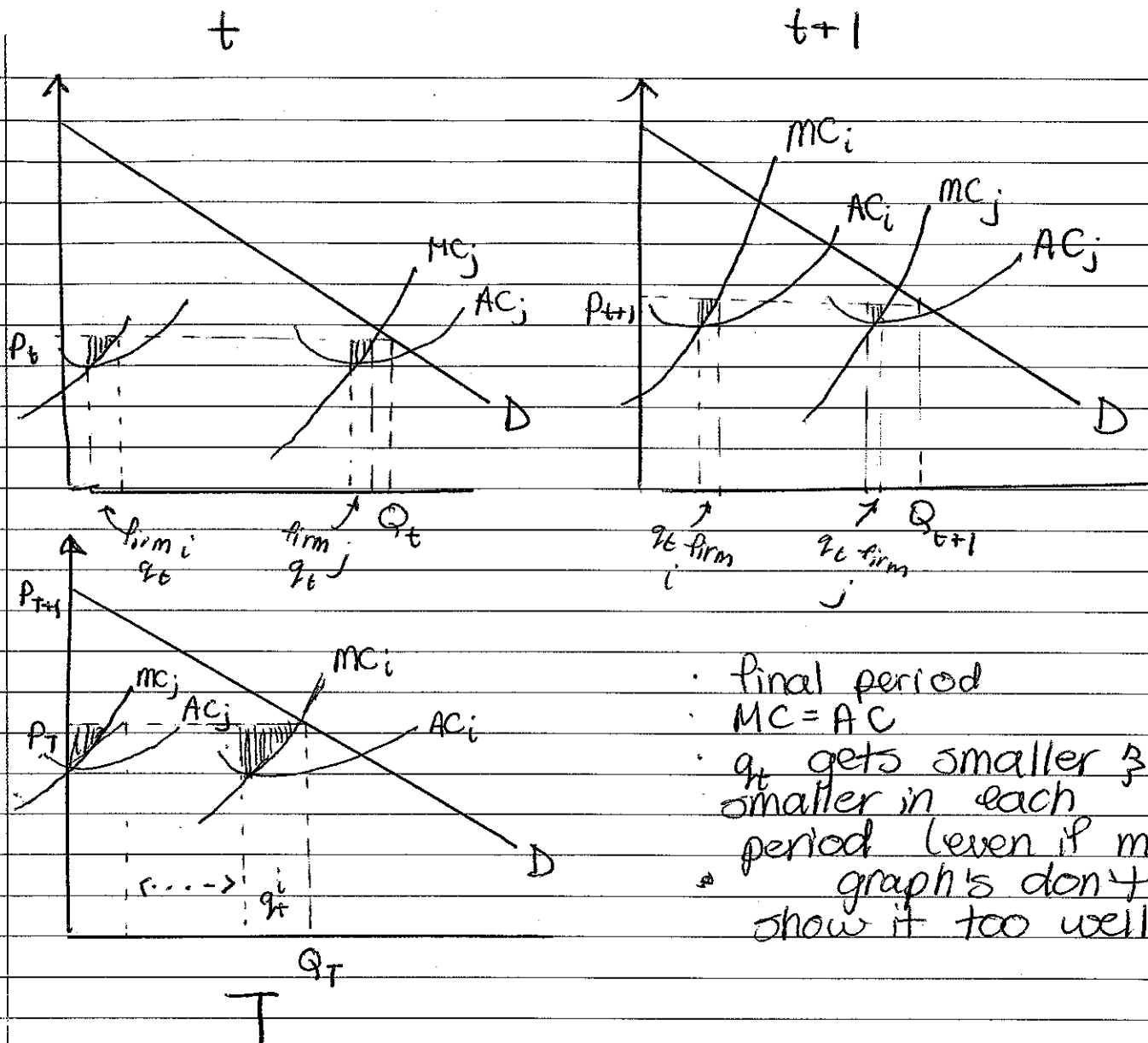
• what Gray  
used



• what is "normal"  
and common for  
extractive firms.

Normal extraction costs lead to a declining AC. Declining AC means that it cannot be a perfectly competitive market, because some economies of scale will exist. ✓

So, if we have these firms in a competitive extractive industry, they will extract until  $MC = AC$  (because that is where their  $MP = AP \rightarrow Q_T^* = 0$  condition exists).



- final period
- $MC = AC$
- $q_t$  gets smaller  $\&$  smaller in each period (even if my graph's don't show it too well)

• thus, in the final period, it will be too costly to extract any more oil (there may be some left)

• in the period after  $T$ ,  $T+1$ , price will be equal to  $P_{T+1}$ , since  $Q_{T+1}$  will be equal to 0

• however, the firms will know this

• will want to hoard oil to wait for  $T+1$  to take advantage of  $P_{T+1}$

• as such, there is an incentive to stockpile oil

• no firm will follow this extraction path

• all will hoard to wait for the price jump

- the competitive solution will fall apart
- we would not get this if we had Gray's cost curve
- results from these "normal" extraction costs